IP Phone Comparison Guide

March 2012

Company	IP Phone Series	Number of IP models	Target Environment	How To Buy	Year Founded	Public/Private	Financials	Partner Eco System
Aastra Technologies Limited	4400ip; 6770ip; 7400ip; 5300ip	12	Midsize business to 500 users, SME up to 2,500 users	Resellers, VARs, Integrators	1984	Public Company	TSX:AAH	Information not provided
AltiGen Communications	IP Telephone Series	4	Midsize business to 500 users; SME 500 up to 2,500 users	Direct Sales, Resellers, VARs, Integrators	1994	Public Company	OTCQX: ATGN	Global partner network
Avaya	1100; 1200; 1600; 2000; 9600; IP Wireless	24	Small business up to 100 users, Midsize business up to 500 users, SME up to 2,500 users, Large Enterprise	Resellers, VARs, Integrators	2000	Public Company	NYSE:AV	9,200 channel partners worldwide
Cisco	Unified IP Phone	18	Midsize business to 500 users, SME up to 2,500 users, Large Enterprise	Resellers, VARs, Integrators	1984	Public Company	NASDAQ:CSCO	Global reseller and business partner network
Mitel	5300 IP Phone Series	7	Small business up to 100 users, Midsize business to 500 users, SME up to 2,500 users, Large Enterprise	Resellers, VARs, Integrators	1974	Public Company	NASDAQ:MITL	1,600 channel partners worldwide
Polycom	SoundPoint IP	8	Midsize business to 500 users, SME up to 2,500 users	Direct Sales, Resellers, VARs, Integrators	1990	Public Company	NASDAQ:PLCM	Global channel partner network; Industry partners include Microsoft, HP, IBM, Juniper, Broadsoft, Siemens, McAfee and Avaya
ShoreTel	IP Phone Family; IP Phone 200	14	Midsize business to 500 users, SME up to 2,500 users	Resellers, VARs, Integrators	1996	Public Company	NASDAQ: SHOR	Over 750 global resellers
Siemens	OpenStage IP Phone Series	8	Small business up to 100 users, Midsize business to 500 users, SME up to 2,500 users, Large Enterprise	Resellers, VARs, Integrators	1848	Public Company	Parent company Siemens AG (NYSE:SI)	720 accredited global partners and over 1 million enterprise customers worldwide

Short List

Company	Product Series Features	Number of IP Models in Series	Wireless Models	Basic Features	Pricing	Codec's	Additional Features
Aastra Technologies Limited	5300ip Series	4	No	Programmable Keys, Phone Lock, Speakerphone	Contact vendor	G711, G723, G729	Information not available
AltiGen Communications	IP Telephone Series	4	No	Programmable Keys, Speakerphone, Call recording, Headset support, Voice encryption	Contact vendor	G711, G729	Provide Microsoft-based unified communications solutions
Avaya	1100 Series IP Deskphones	5	No	Programmable Keys, Call recording, Headset support, User selectable ring tones	Approximately $400 1140E IP phone	G711, G722, G729	USB port; adjustable foot stand
Cisco	Unified IP Phone 7900 Series	18	Yes	Programmable Keys, Speakerphone, Headset support, User selectable ring tones	Approximately $170 7942G VoIP phone	G711, G722, G729, iLBC	Ethernet switch; wideband audio; ADA compliant; adjustable foot stand
Mitel	5300 IP Phone Series	7	No	Programmable Keys, Speakerphone, Headset support	Approximately $190 5340 IP phone	G711, G729	Speed dialing; call forwarding; hands free answerback; energy efficient
Polycom	SoundPoint IP	8	No	Speakerphone, Headset support	Approximately $180 to $240 IP 550 VoIP phone	G711, G722, G729, iLBC	ADA compliant; shared call/bridge line; call waiting; intercom; do no disturb; illuminated keys

About Ziff Davis

Ziff Davis, Inc. is a leading digital media company specializing in the technology market, reaching over 40 million highly engaged in-market buyers and influencers every month. Ziff Davis sites, which feature trusted and comprehensive evaluations of the newest, hottest products, and the most advanced ad targeting platform. Ziff Davis B2B Focus, Inc. is a leading provider of online research to enterprise buyers and high-quality leads to IT vendors. More information on Ziff Davis can be found at ziffdavis.com.